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## REC ESTABLISHES NEW DIVISION AND WELCOMES NEW BROKER TO BUYER/TENANT REP TEAM IN CHICAGO

*BARRINGTON*, *IL* – *October 4*, *2016* – REC President and Managing Broker, James A. Hopkins, proudly announces new and invigorating changes within his 40 year young commercial real estate firm.

From the company's first office location in the Loop in 1977, Real Estate Consultants has worked steadfastly to provide a full range of commercial real estate services and on behalf of those parties which the company represented, has negotiated countless numbers of deals in every size, at every price, in locations throughout the U.S.

Combining the astute instincts of a 'commercial real estate warrior' to a successful buyer/tenant rep concept in place in Denver since 2010, Hopkins and his management team are very excited about the expansion of their Chicago-based company to include a new Buyer & Tenant Representation Division.

REC's Buyer/Tenant reps provide expert buyer and tenant representative services to businesses and real estate investment firms throughout the Chicagoland and the Midwest, with a sole focus on sellers or landlords, resulting in a cleaner approach to commercial real estate acquisitions and void of any conflicts of interest. With this model, buyers and tenants can rest assured that the only objective is to find the real estate the client wants to purchase or lease and expertly negotiate the best terms possible on their behalf, all the while dedicated to serving the clients needs with unbiased advice and expertise.



**Kevin M.Parkinson** serves as a Commercial Consultant to Real Estate Consultants of Illinois, LLC where he dedicates his work to buyers and tenants in the newly established REC Buyer/Tenant Representation Division. Kevin combines a seasoned understanding of transactional business to his diverse legal and financial background.

Previous work with Medulla, LLC in Oak Brook, Illinois and Home Partners of America in Chicago, Illinois established his impressive levels of expertise and strong business acumen. With Medulla, Kevin represented the company on all legal matters that arose pertaining to areas of administrative and

facility management. With Home Partners, his worked focused on the negotiating and closing of residential contracts.

Kevin's impressive educational background includes graduating with a Bachelor of Arts from the University of Dayton, earning his Juris Doctorate from the University of Detroit Mercy School of Law, and most recently passing the Chicago Bar and becoming a licensed attorney in the state of Illinois.

Visit REC's NEW Buyer/Tenant Website: http://www.rec-illinoisbuyertenant.com/



James A. Hopkins founded Real Estate Consultants of Illinois, LLC and Real Estate Consultants of Colorado, LLC,

serving as President and Chief Executive Officer for both companies. As managing broker for REC-Illinois, Jim directs a seasoned staff of commercial real estate professionals who present a full menu of services including sales, leasing, finance, relocation, expansion, acquisition and buyer/tenant representation throughout the Midwest.

Real Estate Consultants of Illinois, LLC is a full-service commercial real estate firm based in the Chicago suburbs and doing business throughout the Midwest. REC presents a staff of experienced professionals ready to assist investors and business owners in all aspects of their real estate needs with a full service menu that includes sales, leasing, finance, relocation, expansion, acquisition and buyer/tenant representation.

REC Mission Statement:
To build wealth for our clients through the use of innovative and effective marketing strategies, skilled negotiations and conscientious, energetic delivery of commercial real estate services.

Visit our website: www.REC-Illinois.com

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